

FIRST RETAIL PARTNERS TO SERVE D.C. AND BALTIMORE

Washington, D.C. — Scott Thiell and Roger Carlson have launched First Retail Partners, a retail real estate brokerage firm serving the greater Washington, D.C., and Baltimore marketplace. First Retail Partners will focus on tenant and third-party landlord representation. Thiell and Carlson have more than 40 years of combined experience and have successfully introduced retailers into new markets like Panera Bread, Trader Joe's, Hollywood Video, Washington Sports Club, Hooters, World Market, Ruby Tuesday Restaurants and Fleming's Steak House.

is pleased to have sold

63,000 SF
Former Owens & Minor HQ
Richmond, VA



is pleased to have sold

10,000 SF
Oyster Point Park Building
Newport News, VA

Richmond 548.5881 Virginia Beach 757.499.2900 Newport News 757.873.2900

located on the east side of U.S. 41 from Williams Road to Bonita Springs.

SBI REALTY FORMS ALLIANCE WITH SOUTH FLORIDA TITLE GROUP

Miami Beach, Fla. — South Beach Investment (SBI) Realty has formed a strategic alliance with South Florida Title Group (SFTG). As SBI Realty's preferred title company, SFTG offers a full range of real estate settlement and closing services including title insurance, title searches, real estate settlement services and real estate closing services. SFTG was formed in 2002 by the partners of Bratter Krieger LLP, a law firm focusing on immigration, corporate and real estate law.

Miami-based MLM Development's Metropolitan Miami (The Met), the billion-dollar mixed-use development anchoring downtown Miami's urban renewal.

HALL ASSOCIATES MERGES WITH MILTON REALTY SERVICES

Lynchburg, Va. — Roanoke, Va.-based Hall Associates has merged with Lynchburg-based Milton Realty Services, central Virginia's largest full-service commercial real estate firm. The merger increases Hall Associates' presence in western and central Virginia and increases its listings in the area by nearly 50 percent. Norman Moon will become president of Hall Associates' Lynchburg office. Hall Associates maintains more than 200 commercial listings and approximately 1,200 residential property management leases as well as sales and lease transactions in 130 communities in seven states.

GREENSTONE PROPERTIES ESTABLISHES RETAIL DIVISION

Atlanta — Greenstone Properties is establishing a retail division that will seek development and land speculation opportunities throughout the Southeast that offer the ability to mix retail and office uses as well as retail-only opportunities. Les Lewis has joined Greenstone Properties as a partner to establish the retail division.

FIRST RETAIL PARTNERS TO SERVE D.C. AND BALTIMORE

Washington, D.C. — Scott Thiell and Roger Carlson have launched First Retail Partners, a retail real estate brokerage firm serving the greater Washington, D.C., and Baltimore marketplace. First Retail Partners will focus on tenant and third-party landlord representation. Thiell and Carlson have more than 40 years of combined experience and have successfully introduced retailers into new markets like Panera Bread, Trader Joe's, Hollywood Video, Washington Sports Club, Hooters, World Market, Ruby Tuesday Restaurants and Fleming's Steak House.